# **Corrugation Samadhan ERP**

# A proven solution for your business

# Solution Overview

# **Customer Profile**

A corrugated box manufacturer with automated or semi-automated facilities.

# **Business Situation**

A typical unit uses disparate software solutions to manage its information infrastructure. It has expansion plans in the pipeline, to meet the demands for a much better product and services coupled with pressure on prices.

The units struggle to cope with ever increasing demand of systematic working. The senior management wears many hats, has a hectic routine of long hours every day and finds profits difficult to come by.

Integrated information in a robust international platform is a crying need. Scalability, usability, technology upgrade path and most importantly prior understanding of the corrugation business is identified as some of the parameters for identifying a suitable platform and an appropriate implementation partner.

## Solution

PEBBLESTO

A specialized integrated software solution created for corrugated box manufacturers, on a world class business suite, Microsoft Dynamics 365 Business Central addresses the unique needs of a typical company. It gives full control on the operations from the time they get an enquiry to getting a satisfied and happy customer.

While the software is used for the day to day working, Microsoft Dynamics 365 Business Central as a reliable and integrated framework manages the inventory, purchase, sales, customer relationships and collectable control.

The natural integration of the solution with Microsoft Office which includes Microsoft Excel and Microsoft Outlook (the communication interface) helps the organization in leveraging the information in the integrated solution in multiple ways.

Add on components like Human Resources and Payroll, Advanced Production Planning, Microsoft Dynamics CRM, Plant Maintenance are added to address the complete needs of a growing organization.

Totally integrated, scalable and reliable. Suited and crafted for medium businesses and maintainable easily.

# Partial list of features

• Pre-sales costing and design

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- Integrated procurement planning
- Role tailored dashboards
- Paper rolls management
- Paper wastage management
- Drawings and documents in the solution

Microsoft Dynamics 365 Business Central

- Plate and die management
- Quality parameters flow through the entire solution for paper, boxes and other material
- Profitability addressed squarely
- Statutory reports addressed
- Intelligent production scheduler, with possibility of live reporting
- Post-dated cheque handling
- Totally integrated
- Possibility of bidirectional data interchange with corrugation line
- Customer complaints management
- Gate management
- Glue kitchen & calculation matrix
- Dispatch schedule with trip planning
- Baling process for waste material
- Customer requirement & Sampling
- Available on rented or on-premise mode
- Works of mobile, tablet and PCs
- Country Specific statutory compliance addressed (GST/VAT)
- Multicurrency handling

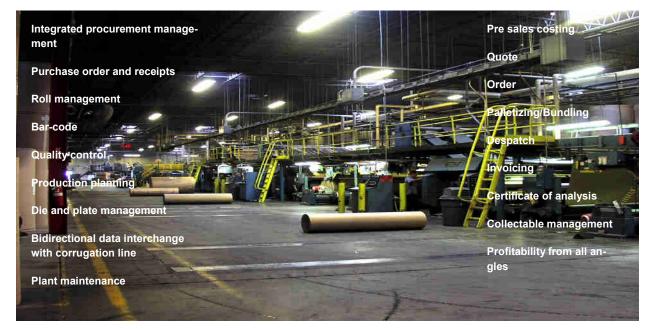






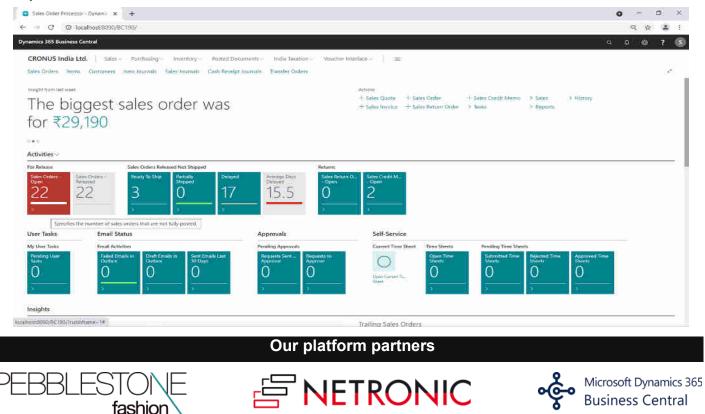
# Cover the entire operations with one integrated solution

All activities happen through the solution and hence all controls are enforced in real time, complete information is used in real time and after the activities all areas of this solution are impacted in real-time.



# Proactive action pointers and dashboards in role-tailored user interface

As soon as a user logs in, he is taken to a user interface with matter relating to his specific role in the organization neatly arranged in dashboards and action pointers. As soon as he logs into the system he gets working and in light of real time information. One click on the action pointers or the dashboard takes the user inside and helps him get a 360 degree view of the subject at hand.





# Product design leads to presales costing

Intuitive interface with all current information helps you design a box which will meet customer's requirement and also address your profit expectations.

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# **Job Wise Deviation Report**

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# Integrated procurement planning

You can run the plan as many times you feel like and for each category of items in line with all current information to buy intelligently. Meet all requirements and yet optimize on the money blocked in inventory.

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# Intelligent production planning

A corrugation plant will like to use the capacity of the installed machines to the full. An enhanced screen for planning the production schedule. The entire list of production orders/ work orders with complete details is populated here with a number of filters and all additional information that a planner needs to arrive at an optimum production plan. The objective is to plan as close to the linear meter capacity available on the corrugation line and yet meet the delivery timelines. This is done by minimizing the paper reel change and corrugation roll change. The solution also keeps a track of paper availability (paper position wise), machine speed recommended for different jobs, and gives the flexibility to accommodate exigencies too.

The net benefit for you is an additional production every day, (everything else remaining same) made possible by the software and the contribution on this extra production adds to you bottom-line or profits.

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#### **Paper Position Wise Stock Check**

System checks whether the jobs are possible by stock or reel. This ensures that the required stock is available and it is available for each position of the board namely each liner and flute.

				View - Position	Wise took -	CSH181900341	PAPOD135-FILMET	80034435	20008					- 0
terr No	Term Description	Paper Pasition	- Post Drim.	Pod -	City Per	Une Allocation	Required Quantity	UnaSocaried inventory		Inventory After Affection	Total Assocated Reventory	Ren howmany	Job Paret	Reel Guarrity Allocated
4895s35	MAARUTI NATURAL 1887 (2015M 2205M	Paket	80154435	29000	064118	\$21.82	121.82	(3286.33)	÷	1316471	121.82	13869-02	9	000
Aboosan	GENLIS GOLD 2218 1000M 2000MA 96.	siner1	80014425	20000	0.64548	122,54	122.64	5029.56	1	4105.01	245.28	10765.00		132.64
aP05683	GENUS GOLD 2287 10000M-2200MM 96	time?	80034425	20000	0.64548	122.64	322:64	4006.91	196	4754.27	245.28	10758-00		0.00

## **Clamp-man Report**

The paper reservation done against a production schedule is done to the reel level detail. While doing this, the planner keeps in mind the age of the reel. This report which is generated for the fork lift operator ensures that the reels identified are picked up and delivered to the shop floor for the next schedule.







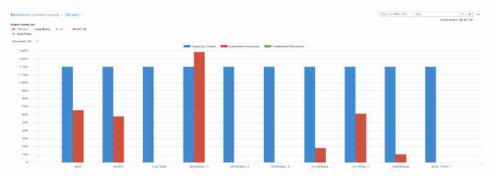


## **Converting Schedule**

System also offers tools to manage converting process, a schedule can be planned for processes other than corrugation (printing, die cutting, folding, stitching and packing etc.). A visual display of capacities and the loads on them helps optimize the capacity utilization at all converting machines too.

# Machine Load sheet (time) : Know your machine load vs. capacity and optimise at the time of Production Planning and scheduling.

The information is available at the time of Corrugation Schedule as well as Converting Schedule (as per the applicable Process Template defined)



## Paper reel managed all through the system

This gives ease of tracking reels, identifying them and using them. Butt reels are handled in the same manner.



## Profitability addressed at all levels

Profitability is not left to the chance. The solution helps you design a product with a full view of the costs and also helps you manage the entire cycle of manufacturing, allow deviations when needed but with approvals and in the end report for each job or production order how you fared against the initial estimate.

Keep an ey	on each cus	tomer
	The Period November	This Year
Sales (2001)	0.00	12236.00
Original Creek (LCP)	0.00	1,502.01
Original Public (LCT)	0.00	114,300,00
Original Fredh %	15	83.0
Againter Central (LO)	0.95	1.502.00
Adjusted Profile (LCY)	0.00	TURING
Avjantini Freda S	12	83.0
Cost Adject, Amounts (102)	0,00	1 10
(**: Transarts (iC9)	0.02	3.00
in terms \$09	0.00	122,000,00
himmedia Accounts (LDI)	0.00	1.00
Fes. Changes (ECV)	0.00	100
Co. Meines Termartin (LCTT	0.00	5.84
Pagements (LCV)	0.00	3.00
Munic (Cr)	6,60	1.8
00 in Amarin (LC)	0.02	1/01/82.00
Port Cauculto (LCP)	0.00	58
Pres. Stat. Tel & CR	0.00	5.00
Perk Ausserson (LCV)	0.05	1.0

Seneral					10
Material Cost	Standard Cost 8,720.87	Expected Cost ñ 72087	Actual Cost 8,720.87	Dev. % 0	Variance 0.00
Capacity Cost	745.20	52080	\$20,60	-50	-224,40
Subcontracted Cost.	0.00	0.00	0,00	0	0.00
Capacity Overhead:	0.00	0.00	0.00	0	0.00
Manufacturing Overhead!	0.00	0.00	0.00	0	0.00
Totul Cost	9,466.07	9,241.67	9,241.67	-2	-224.40
Copincity Need:	MINUTES	1,530	1,630	0	









# Quality can be enabled all across the system

Corrugated Samadhan ERP offers a very detailed quality assurance module that helps in managing quality in all stages, be it raw material, in-process and finished goods. Quality team can do the test of paper, board and FG then record the observations on the system.

Core 1	Oversplan	Well of Manager Costs	Quantitative	C Quiterine :	West Dense Drive	Print Spell
BOARD DELANSNATION	E Delaesination		101	68	OUTWRRD LAE	0
BOARDO1-PLY	Board No of ply	PROFES	91	a	INPROCESS LAB	(el
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BOARDOS FLAPWOTH	Soacil Flag Width	C MM I	50	Ω.	INPROCESS LAB	0
BOARDOB-PLUTE-HT	Pluite Height	NEX	1425	103	INFROCESS LAB	10
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BOARD10-LAMINATION	Soard Lamination/Fibre Tear		( <b>D</b> )	65	INPROCESS LAB	in.
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BOARD14-BCT	Scard Enge Crush Test (BCT)		55	12	Hampocess LAB	12
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# **Customer Requirement & Sampling**

Provision for sampling process is available. Sample Item, sample order, sample PDI & sample production, Quality and dispatch will be tracked. After the approval by customer on submitted sample, same can be converted to Main FG Item, Main PDI, Released Sales Order, in just one click.

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S terc	Biotic Comparison     Compariso	Comparent Type A Append Processors Special Processors Special Processors Special Processors Special Processors Special Processors Special Processor Product Type Product Type	Converting Type NA NA NA NA NA NA NA NA NA NA NA NA NA	Active control access -	arok arok Arok Arok Arok Arok	SCYCHO MACHINE C. COACU WHITE FOL COACU WHITE FOL COACU WHITE FOL COACU CAN AND A COACU INFORMATION COACU INFORMATION INFORMATION COACU IN	1000 × 1000 × 1000	AM Card By D	t Enju Dester (dy (1	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2000 200 200 200 200 200 200 200 200 20
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# Sales persons prospecting target

A very detailed prospecting module where targets can be set for each salespersons and then can be further compared with actual completion.

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# **Dispatch schedule with Trip Planning**

This module helps to optimize transport cost and intelligently helps to plan the trips of each vehicle considering zone/ city, vehicle capacity, load optimization percentage. We also get a visibility of vehicle and driver logs like in time, out time, halt time, targeted v/s actual number of trips.

Milde Log Details June IP200006 - 27	Genut Pe	Lose Furthesh Cla	Go to Frevious ar Previous frevious frevious frevious									
General												18.
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Trip No.	Sell tu - Cuttomer	No Of Delivery Order	Occupied %	Tontal CFT		Salles Order No	Sales Orster Jaen No. Line No.	Hem Description	Qty. to Plan	Decupied %	Quantity on Delivery Order	Roveti
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TF200086	CUST00036	D	16.37	19459								
TP200006	CUST00027	0	72,49	342.43								

## **Baling Process**

We have built in a process where all scraps generated on production floor from different machines and processes can be picked up on baling assembly process screen. Where number of bail and total weight of bail will be recorded and will also be compared with total scraps generated from production. Difference will be posted separately with reason and on approval. Bail from stock can be then invoiced and sold to any customer.

Assembly Orders		Order. Prot						
General								
No:	6ALE520001		121		Pointing Date:	23-04-2020		
Item No.	SCRAP-00003				Staiting Date:	23-04-2020 -		
Description	Reper Rules			1	Ending Date:	23-04-2020		
Quantity:			140010		Statum	Open	1	
No of Bales	71				Location Code:	STURE -		
Unit of Measure Code:	HDS				futal Quantity to Consum	e	54,030,00	
Kines.								
🗄 Line + 👫 Find - Fi	iter T. Ocar Filter							
No. Desc	ipter	Location Code	Unit of Nearur_	Quantity to Containe	Inventory			
SCRAP-00001 Board	Scarp	REACT	405	2,000	8237,71			
SCILAP-00002 Die G	ut Scrap	REIECT	805	2,030				
SCRAP-D0005 Paper	Bales	REIECT	1035	Ď	600			
SCILAP-00004 Paper	Scrap	REFECT	1005	3.000	4.028.00			
SCHAP-00005 THE S	lerap.	REFECT	005	7,000	8,143,00			

## **Deckle Wise Bay Management**

This feature help us identify the bay in which the incoming reels has to be kept, and this also to organizes the store in a manner where folk lift operators can avoid issues while picking and delivering these materials to shop floor.

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365.000 800.000 1,100.000 1,400.000	1,990,000 2 1,380,000 3 1,620,000 4	









#### **Raw Material (paper quality)**

While doing the quality check of raw materials, test observations are entered in the system. You can specify which of the quality parameters are very critical and where deviations can only be accepted in the band specified. The quality assurance feature of the solution helps accept or reject the incoming lot on the basis of set ups for such critical parameters.

#### Palletization, bundling, extra charges, special instructions

The customer's instructions on the mode of packing, extra charges applicable which are not linked to each box but to each order or each invoice, copies of invoices required, COA needed with each supply, etc. are all captured at the order stage itself. The result is that there are no mismatched expectations, no charge is missed and disputes minimized. Better relationship with the customer is the next resultant of this.

Descript	lian	4	S-PLV 8+C-FLUTE BROWN TOP KSC 818-GSM GLUEING FRINTED- #FCO POBD 20KG (305718000125) 390X 250X 283							
item Co	de	4	FG01716							
Shipper	Identificatio	n t								
Lot/Batch Quantity :			RPI JOB NO.:	RPI JOB NO.: 22E321 ORDER QTY: 2700						
L.P.O. N	io./Date	Ŧ.	1070202200	7/13-01-2015						
D.O. No	/Date	1	E.							
D.O. No SL.No.	JDate	1 Descr		Standard Specification	Test Result					
	/Date COMPRESS	Descr	iption	Standard Specification 320	Test Result 59-25					
SL.No.		Descr DN STRE	iption	A CONTRACTOR OF A CONTRACTOR O	1 Mar 1999 Aug					
SL.No.	COMPRESS	Descr DN STRE	iption	320	\$9:25					

Job No.	RPO/16/00006	Production Date 25-08-16		
Customer Name	Spotsmeyer's Furnishings	Quantity 1000		
Customer Order No.	1234			
Description	3-PLY GREEN PLAIN CARTONS WAR X354MM	D ROBE 1050 X666		
Item	FG00013	Pallet No. 1		
Size	1050 X 666 X 354	Q.C Seal		
Checked By				

#### Plates and die management

Each job has a plate or die which is needed in good shape and in time for the job to be completed. The solution helps you manage their lifecycle so that work does not stop and it is of good quality. This includes buying them, keeping a track of the impressions for which they have been used and also storage and retrieval of artwork and knife lay out designs into the system.

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## **Customer Complaint Handling**

You can log your customer complaints on system, supporting them and giving resolution is easy now.

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# Add-on solutions available (optional)

# Human resource and payroll

Recruitment, training, appraisal and the full compensation management solution is available as a plugin.



# **Plant maintenance**

Equipment at the plant need maintenance. Some machines are on a maintenance contract with vendors while some will need to be maintained by in-house teams. There will be preventive maintenance schedules and routines and there will also be machine breakdowns and extended repairs. Spare will need to be maintained and the maintenance extension addresses all that. Advanced production planning and scheduling built in to the solution (optional)

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## Visual drag and drop advanced planning and scheduling

This extension works to give a graphical presentation of complex data residing in Microsoft Dynamics 365 Business Central, a world class ERP framework.

Every one associated with a manufacturing organization focused on meeting customer requirements loves an easy but powerful graphical display of all associated data in ERP. It is true for the production planner, the top management, sales force and also the supply chain manager.

**Agni link CAD/PLM connector for Microsoft Dynamics** 365 Business Central If there is a CAD/PLM solution which needs to talk to Corrugated Samadhan ERP, Agni Link is the bridge. This means that while design is being made in a CAD environment, ERP data helps the designer with inventory and machine look ups. The ERP user can at the same time access the design details in the CAD environment.

The visual drag and drop feature brings all constraints on the desktop and assists the planner in addressing the scheduling more effectively. The delivery timelines are met and the capacity utilization is also improved.









# Our customers are counting the benefits, so can you.

## Payback in less than a year

"The solution has helped us produce more from the same plant with all overheads same. The contributions from additional production can pay back the total investment in ERP in less than a year."

# Debtors turnaround impacted favorably

"It is not that we did not know who owed us how much and when, we did and were working on it aggressively. But after the ERP came in we found a number of pleasant surprises in this area. Our disputed invoices reduced because we were complying with all requirements of the customer as a design now. The mistakes in invoices were completely eliminated and we were able to link all related aspects of the transactions with ease and enter into any discussion with our customer very confidently. Net to net our number of days of outstanding came down."

# **Guarantee delivery reliability**

"The system helps us address all related aspects in unified manner and hence our delivery schedule compliance has improved significantly."

# Dramatic reduction in the need for direct supervision

"The solution helps us delegate effectively. Hence the entrepreneurial resources is used at appropriate place rather than getting used in running after the mundane aspects of business."

# Ability to respond to sudden demands of customers has improved

"This has helped us gain few more coveted customers and also retain our existing customers. They love it when we are able to help them out in crisis."

# With ERP in place they can add more units

One of our customers now feels confident to add more corrugation units in the same or different geography.

## Remote connectivity improves work turnaround

The software can be accessed from anywhere using internet. This means that all the sites can use internet to update work progress daily and the travelling executives and sales persons can have a ready access to the data needed by them to conduct the business effectively.

## The enormous experience of Samadhan is a great help

Samadhan is one of the most experienced Microsoft Dynamics 365 Business Central partners in India. With over 80+ ERP implementations, we not only know 365 Business Central in and out, we are also aware of the nuances of a number of industries. The consulting as well the product knowledge is immense and will be very useful.

# Allied business can also be mapped to Microsoft Dynamics 365 BC

We have so far mapped folding cartons, commercial printing, paper bag, gravure packaging BOPP products, thermocol and bubble packing also for our customers.

# "Our solution addresses the concerns of packaging industry"

# Capacity utilization

Everything remaining same your plant gives extra production every day The contribution of the extra production, adds to your bottom line directly.

# Measure and control leakage and wastage

Presales costing is the starting point. Given the price of the product, how to produce the box economically with minimal wastage is next.

# Managing collectable

Corrugated Samadhan helps you by giving a 360 degree view of all that is responsible for collectables getting delayed.

# Keeping an eye on small things made easy

Role specific dashboards, automatic alerts and notifications and reference to every small detail is now possible.

# Customer satisfaction made easy

Meeting customer requirement is possible by recording them accurately and making sure they are met. Customer Complaint module helps improve relationships and also bring out internal changes.









### **Microsoft Dynamics**

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence. Microsoft Dynamics works like familiar Microsoft software such as Microsoft Office, which means less of a learning curve for your people, so they can get up and running quickly and focus on what's most important. And because it is from Microsoft, it easily works with the systems that your company already has implemented. By automating and streamlining financial, customer relationship, and supply chain processes, Microsoft Dynamics brings together people, processes, and technologies, increasing the productivity and effectiveness of your business, and helping you drive business success. For more information about Microsoft Dynamics, go to: www.microsoft.com/dynamics

#### System requirement for Corrugated Samadhan ERP on MSD 365 BC

The solution works on a Microsoft environment. A domain structure on Windows Server 2019 and Microsoft SQL server 2016 onwards is required on a hardware server with 2 Core processor and 16 GB RAM.

The solution works on a online mode and can connect multiple locations with one single solution using the secure internet connections.

The user interface can be through a rich client, any browser. Mobile device or tablet with any operating system can connect with the solution using universal app available for iOS, Windows or Android systems.

## The solution is cloud ready

You have an option to use the cloud to the extent you like. You can buy perpetual software licenses and deploy it using Windows Azure or any other cloud service provider. Options to take a Windows Azure with licensing on a rented mode are also available. The cloud option can address manageability of the server and solution to a great extent. It can also lower the entry level investment required and the expenses can be charged to the revenue account.

#### **About Samadhan**

Samadhan is a Microsoft Partner with gold competency in ERP, specializing in ERP implementation, and has expertise in providing state-of-the-art and innovative InfoTech solutions for manufacturing, leather and garment exports, auto ancillaries, sales and distributions, retail, printing presses and similar industries.

Samadhan has many customers in corrugation business and has taken over 20 man years to learn the specifics of the business, build it into Microsoft Dynamics 365 Business Central which has been already tested at multiple countries.

Apart from the corrugated industry, Samadhan has also worked in over 40 other industries. This gives us cross-industry business experience and immense ability to adapt Microsoft Dynamics 365 Business Central.

Samadhan was set-up in 1989 in India, it is a leading solution provider in India on Microsoft Dynamics and SAP.

# The best time to implement Corrugated Samadhan ERP in your company is NOW !

- Our solution is ready and cruising
- Work just as well for automated as well as the semi automated units
- Available on hosted model for a low entry level investment
- Works on any device

# **Contact Us**

Give us a call for more information

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# **Microsoft Partner**

Gold Enterprise Resource Planning

# **ERP Solutions @ Samadhan**